



October 14, 2019

Attention: Director, General Manager, Operator Owner or Manager of Sales/Customer Relations

Subject: Early Delivery Expectations

Dear Valued Supplier,

To better align supplier deliveries to Aerojet Rocketdyne's stated contract requirements, we are resetting our expectation on the receipt of early deliveries. As of November 1st, 2019 Aerojet Rocketdyne will not receive deliveries earlier than thirty (30) days prior to the contract date on the Purchase Order. This directive applies to all current Purchase Orders and supersedes any contract language allowing for, or encouraging, early deliveries.

During the initial period of this directive we will retain any early deliveries in a Hold Status and process them for receipt only when they enter the approved delivery window. After this initial period, we reserve our right to return early deliveries at the supplier's expense to help ensure proper adherence to our contract requirements.

We will also be updating our Standard T&Cs to institutionalize our delivery performance expectations on all contracts.

This directive more consistently aligns us to normal business practices across industry and still allows our supplier planning flexibility. If you have questions regarding this directive please reach out to your buyer. Thank you for your support of this directive and ongoing support of Aerojet Rocketdyne and our customers.

Sincerely,

Chris Stone

Chris Stone
Vice President, Supply Chain & Materiel Management
Aerojet Rocketdyne